

United States Department of Agriculture

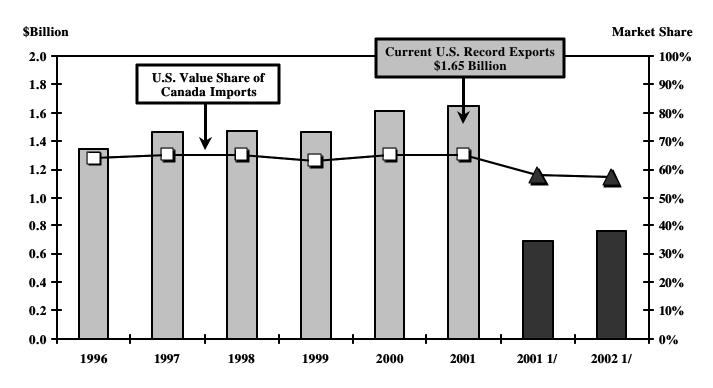
Foreign Agricultural Service

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World Horticultural Trade and U.S. Export Opportunities

U.S. Exports of Fruits, Vegetables, and Tree Nuts to Canada Running At Record Pace in CY 2002

The United States Continues to Dominate Canada's Fresh Import Market



1/ U.S. exports and market share during January-May Source: U.S. Bureau of the Census and Statistics Canada

The United States remains the major supplier of fresh horticultural products to Canada. Moreover, fresh fruits, fresh vegetables, and tree nuts comprise nearly half the value of all U.S. horticultural exports to Canada. U.S. fresh shipments to Canada, valued at nearly \$750 million during January-May 2002, are up 7 percent and running at a record pace compared to shipments during the same period last year. Canada's demand for U.S. fruits, vegetables, and tree nuts also continues strong. In the last 6 calendar years, the U.S. share of Canada's imports of these horticultural categories has remained at about 65 percent. Overall, U.S. fresh fruit shipments to Canada in 2001 totaled \$663 million, up 4 percent from the preceding year. Citrus, grapes, and strawberries are the leading U.S. fresh fruits demanded by Canadians. Canada is also the largest U.S. market for fresh vegetables. In 2001, with a value of nearly \$900 million, Canada imported more than half of U.S. global vegetable exports. Lettuce, accounting for nearly 20 percent of the total, is the top U.S. vegetable exported to Canada. U.S. tree nut exports to Canada in 2001 were valued at more than \$105 million, or 10 percent of the global value of U.S. sales last year. Shelled almonds, pecans, and walnuts are the major tree nuts exported.

[Check Out the New U.S. Trade Internet System Website. Go to http://www.fas.usda.gov/ustrade]